

**Follow Up Call Template (assuming that a Ask Card was successfully completed)**

Hello my name is \_\_\_\_\_, and this is a follow-up courtesy call from \_\_\_\_\_.  
May I speak with\_\_\_\_\_.

If no then: do you know of a good time I might find them in – or can I leave my number with you?

If yes then: hello – do you have just a moment? I wanted to follow up and say thanks again for choosing \_\_\_\_\_ for your big move.

I hope you are settling in well. Did you have any questions for us or is there anything else we can do for you? (remind them of any post move services – such as box removal that you provide).

I hope you will remember us if you know or learn of anyone in need of a good mover. Do you have our cards? May I send a few to you? (you may have left a few but they may not be able to find them or may have tossed them – so ask again and send a few if they are willing)

Well thanks again, and enjoy your home!